Merger / Integration Weekly — 2025.11.07

Executive summary

JetBlue and United announced the "Blue Sky" collaboration in late May, framing it as a loyalty / slot / operational coordination (not a corporate merger). By late July, DOT review was completed and implementation could begin. Key integration signals include reciprocal frequent-flyer earning/redemption and a JFK→EWR slot/timing exchange (JFK access for UA; EWR timings for B6). Public statements continue to deny a merger plan, but the scope of coordination and slot access warrant close monitoring. On the labor side, United flight attendants rejected a tentative agreement in July, adding a variable to operational alignment. No DOJ merger review is publicly on file as of today.

Timeline — 2025 YTD

- May 29 Partnership announced as "Blue Sky." Plan includes reciprocal loyalty earn/burn
 (TrueBlue → MileagePlus) "beginning late 2025," plus access to up to 7 daily round-trip JFK
 slots for United starting 2027, in exchange for 8 EWR flight-timing/slot positions for JetBlue.
 Parties emphasize separate management/pricing (integration, not merger).
- Jun 3 JetBlue's CEO publicly denies Blue Sky is a prelude to a merger.
- Jun 24 Spirit files comments urging rejection of the partnership as anticompetitive.
- Jul 29 DOT review complete; carriers may proceed to implementation. Scrutiny remains high.
- Labor context (Q2–Q3) AFA-CWA notes ongoing UA F/A bargaining; Jul 30 vote rejects tentative agreement (71% "no"); union to survey next steps.

What's integration vs. merger (and why it matters)

Blue Sky is positioned as **integration**: loyalty reciprocity, interline/cross-booking build-outs, and limited schedule/slot coordination. That **does not** consolidate corporate entities, operating certificates, or labor contracts/seniority lists—those are **merger** outcomes and would trigger separate statutory processes and (likely) **DOJ** review. Given JetBlue's **past DOJ blockage** (JetBlue–Spirit), the antitrust backdrop remains material even for a non-merger tie-up.

Integration signals to watch

- Loyalty: TrueBlue and MileagePlus earn/burn reciprocity (target: Fall 2025 rollout per announcements).
- Slots & timings: Access/positions at JFK (from 2027) for UA and EWR timings for B6; concrete proof of infrastructure coordination.
- Operational plumbing: Interline / cross-booking enablement (web/app behavior, inventory displays) that could indicate deeper day-to-day coordination.

Labor & representation (United flight attendants)

• TA timeline: AFA reported a tentative agreement in late May; membership rejected 71% on Jul 30. Post-vote surveying and next steps pending. Labor dynamics may influence implementation pacing and network staffing decisions through the winter bid periods.

Antitrust & regulatory context

- **DOT**: Completed its review and did **not block** the partnership; implementation allowed (Jul 29).
- **DOJ**: As of this issue, **no public DOJ merger filing** for UA+B6; any full corporate consolidation remains **speculative**. Prior policy posture (e.g., blocking JetBlue–Spirit) suggests **elevated antitrust risk** if a future merger were proposed.
- Third-party views: Spirit urged rejection (Jun 24), highlighting slot/competition concerns at constrained airports (JFK/EWR).

YTD assessment (2025)

- Status: Blue Sky has cleared DOT and is moving into initial implementation (loyalty + ops prep).
- Risk: The combination of slot access and loyalty reciprocity increases functional integration; if expanded, it could resemble a "single-carrier" footprint operationally—even without corporate merger filings. Antitrust, slot scarcity, and labor timelines are the gating factors.
- Outlook: Expect visible customer-facing steps (earn/burn, limited schedule coordination) through late 2025–2026; the JFK access (2027) is a medium-term milestone. Watch for DOJ engagement if scope widens or market effects trigger review.

Upcoming milestones / watch-points

- Fall 2025 Loyalty earn/burn activation (TrueBlue ↔ MileagePlus).
- Q4 2025–Q1 2026 Interline & cross-booking UX updates; any published codeshare expansions.
- 2026 Continued roll-out, potential additional schedule coordination signals at EWR/JFK.
- 2027 JFK slots for UA commence (per announced framework).
- Labor AFA/United F/A bargaining path post-vote; calendared mediation or survey outcomes.
- Regulatory Any notice of DOJ interest beyond DOT's completed review; competitor responses
 or slot challenges.

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